Great Lakes Events has been chosen as the official Decorator and Service Contractor for the Virginia Farm Show to be held January 16-18, 2019 at the Augusta Expoland in Fisherville, VA. In this packet we have enclosed our forms regarding services and equipment that you may require for your booth. We have also included additional forms offered by different companies for services that Great Lakes Events does not provide. Please submit the additional vendor orders to the contact information provided on each form.

### THE FOLLOWING EQUIPMENT IS INCLUDED WITH YOUR BOOTH

<table>
<thead>
<tr>
<th>10 X 10 BOOTHS</th>
<th>FLOOR SPACES</th>
</tr>
</thead>
<tbody>
<tr>
<td>8’ BACKDRAPE (HUNTER GREEN/GRAY)</td>
<td>1 – 6’ SKIRTED TABLE</td>
</tr>
<tr>
<td>3’ HIGH SIDERAIR (HUNTER GREEN)</td>
<td>2 – FOLDING CHAIRS</td>
</tr>
<tr>
<td>1 – 6’ SKIRTED TABLE</td>
<td>1 - WASTEBASKET</td>
</tr>
<tr>
<td>2 – FOLDING CHAIRS</td>
<td>1 – 7” x 44” BOOTH ID SIGN</td>
</tr>
<tr>
<td>1 – WASTEBASKET</td>
<td></td>
</tr>
<tr>
<td>1 – 7” x 44” BOOTH ID SIGN</td>
<td></td>
</tr>
</tbody>
</table>

**EXHIBIT HALLS ARE NOT CARPETED**

### MOVE – IN DATES & TIMES

<table>
<thead>
<tr>
<th>10 X 10 BOOTHS</th>
<th>FLOOR SPACES</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>TUESDAY</strong> JANUARY 15, 2019 9:00 A.M. – 5:00 P.M.</td>
<td></td>
</tr>
</tbody>
</table>

**SHOW MANAGEMENT WILL CONTACT YOU REGARDING MOVE-IN TIMES**

### SHOW DATES & TIMES

<table>
<thead>
<tr>
<th>WEDNESDAY</th>
<th>JANUARY 16, 2019</th>
<th>9:00 A.M. – 4:00 P.M.</th>
</tr>
</thead>
<tbody>
<tr>
<td>THURSDAY</td>
<td>JANUARY 17, 2019</td>
<td>9:00 A.M. – 4:00 P.M.</td>
</tr>
<tr>
<td>FRIDAY</td>
<td>JANUARY 18, 2019</td>
<td>9:00 A.M. – 3:00 P.M.</td>
</tr>
</tbody>
</table>

### MOVE – OUT DATES & TIMES

<table>
<thead>
<tr>
<th>FRIDAY</th>
<th>JANUARY 18, 2019</th>
<th>3:00 P.M. – 8:00 P.M.</th>
</tr>
</thead>
</table>

**ALL CARRIERS MUST CHECK IN BY 6:00PM ON JANUARY 18, 2019**

The entire hall must be cleared by **8:00PM** on January 18, 2019. To assure this, please notify your carrier to check in at the August Expoland by 6:00 P.M. on January 18, 2019 to guarantee pick – up. If your carrier has not checked in by 6:00 P.M., your materials will be rerouted onto Great Lakes Transportation. To avoid this please make the necessary arrangements.

**IF YOU HAVE ANY QUESTIONS, PLEASE CONTACT EXHIBITOR SERVICES**

Phone: 585-458-2200  
Fax: 585-458-5087  
Email: csr@greatlakesevents.com
Great Lakes Events LLC
100 Bickford Street   Rochester, NY 14606
Phone:  585-458-2200   Fax: 585-458-5087
Email: csr@greatlakesevents.com

Great Lakes Events would like to make your ordering process a simple one. Complete all of the necessary forms for the services your company will require.

Be sure to make note of the ADVANCE ORDER DEADLINE DATE JANUARY 4, 2019 located at the top of each form. To qualify for advanced pricing, order forms and payment must be returned to Great Lakes Events by the specified date. NO EXCEPTIONS WILL BE MADE.

Please use the following guidelines when placing your order:

♦ Complete all necessary Great Lakes Events forms and calculate the cost of each order. Record the cost at the bottom of each form.

♦ Complete the Method of Payment form and submit with all orders. Payment can be made in the form of cash, check, credit card or third party payment. Purchase orders are not a form of payment.

♦ Complete the Order Forms Recap sheet. Be sure to include the applicable sales tax.

♦ Cancellations: There are NO refunds for items that have already been delivered to your booth. All cancellations for booth furnishings must be made at least 2 days prior to exhibitor move-in. For labor cancellations there is a one hour, one person charge applied to all orders that are not cancelled 24 hours prior to scheduled start time. This applies to both Exhibitor and Great Lakes Events supervision.

♦ Mail, fax or email your order forms to csr@greatlakesevents.com. Be sure to photocopy a set for your files.

♦ If your order is tax exempt, please forward a copy of your tax exempt certificate with your order. Your exemption MUST be issued in the state the show takes place in.

♦ All material and equipment remain the sole property of Great Lakes Events and are considered on a rental basis for the duration of the show. Pricing includes delivery, installation, and removal from your booth.

♦ If a color selection is not made on rental materials prior to the show, Great Lakes Events reserves the right to provide you with show colors.

♦ Great Lakes Events is not responsible for injuries or falls caused by the improper use of furniture. If assistance is required assembling your booth, please complete the Installation & Dismantle Order Form.

Great Lakes Events
100 Bickford Street
Rochester, NY 14606
csr@greatlakesevents.com
Fax: 585-458-5087

FOR ADDITIONAL ONSITE ORDERS VISIT US AT THE GREAT LAKES EVENTS SERVICE DESK
Great Lakes Events LLC  
100 Bickford Street  Rochester, NY 14606   
Phone: 585-458-2200  Fax: 585-458-5087  
Email: csr@greatlakesevents.com

2019 Virginia Farm Show  
January 16-18, 2019  
Augusta Expoland  
Fishersville, VA

The LEE TRADE SHOWS has selected Great Lakes Events LLC as the Exclusive Service Contractor. If your company plans to use a firm who is not the Exclusive Contractor, i.e., Great Lakes Events LLC, please complete this form and mail to the address listed below.

### EXHIBITING COMPANY INFORMATION

EXHIBITING CO. NAME: _______________________________ BOOTH #: ____________________

SHOW SITE CONTACT: _________________________________________________________

### SERVICE CONTRACTOR INFORMATION

SERVICE CONTRACTOR: ________________________________________________________

ADDRESS: ____________________________________________________________________

CITY: ____________________ STATE: _______ ZIP: __________________

PHONE #: ____________________ FAX #: ____________________

TYPE OF SERVICE TO BE PERFORMED: __________________________________________

### EXHIBITOR’S RESPONSIBILITIES

♦ It is your responsibility to inform your Service Contractor that they are required to send a copy of their General Liability Insurance Certificate no later than **30 days** prior to show date. If the Contractor fails to do so, they will not be permitted to service your exhibit.

♦ It is the responsibility of the exhibitor to see that each representative of the Service Contractor abides by the official rules and regulations of this event.

♦ This form must be returned to Great Lakes Events LLC no later than **JANUARY 4, 2019**.

RETURN TO:  
Great Lakes Events LLC  
100 Bickford Street  
Rochester, NY 14606-2298  
csr@greatlakesevents.com
Great Lakes Events LLC
100 Bickford Street   Rochester, NY 14606
Phone: 585-458-2200   Fax: 585-458-5087
Email: csr@greatlakesevents.com

COMPANY NAME: ________________________________________________BOOTH #: ______________
ADDRESS: ______________________________________________________________________________
CITY: _____________________________________________STATE: ______ ZIP: ___________________
CONTACT: ____________________________________________________PHONE #: _________________
E-MAIL:_______________________________________________________FAX #:_____________________

CREDIT CARD INFORMATION
Credit Card information WILL NOT be accepted through email. We will accept your credit card information via fax to 585-458-5087 or by phone to 585-458-2200

CREDIT CARD: A Credit Card is required to be on file if you will be using any services provided by GREAT LAKES EVENTS or GREAT LAKES TRANSPORTATION. This Credit Card can be used as payment for all services if you include the cardholder’s authorization signature. If you fail to provide payment on your invoice at the close of the show, GREAT LAKES EVENTS reserves the right to charge the remaining balances to this credit card. Please be sure to arrange for complete payment by the close of the show.

_____ AMEX   _____ MASTERCARD   _____ VISA
PERSONAL CARD _____ COMPANY CARD _____
ACCOUNT #: __________________________________________EXPIRATION: _______CVC:______

AUTHORIZATION SIGNATURE: ______________________________________________________________

CARDHOLDERS NAME:_____________________________________________________________

CARDHOLDERS BILLING ADDRESS: _________________________________________________________
CITY: ____________________________________________STATE: __________ZIP: ______________

FORM OF PAYMENT
Please indicate your form of payment:
*FOR THIRD PARTY PLEASE USE THE FOLLOWING THIRD PARTY PAYMENT FORM
COMPANY CHECK   CREDIT CARD
CHECK NUMBER: _____ FILL IN ABOVE INFORMATION
MAKE CHECKS PAYABLE TO Great Lakes Events LLC
*Checks Must Be In US Funds.
*A $35.00 CHARGE WILL BE APPLIED FOR ALL RETURNED CHECKS.

PAYMENT TERMS & CONDITIONS

♦ **Full Payment**: including applicable sales tax is due in full with advance orders and/ or at show site for onsite orders. Purchase orders are not considered payment.

♦ **Unpaid balances**: Should there be any pre-approved unpaid balances after the close of the show, terms will be due upon receipt of invoice. Effective 30 days after invoice date a 2.0% finance charge will be applied. Annual rate of 24%.

♦ **Adjustment**: It is the exhibitor’s responsibility to bring any discrepancies for services provided and/or listed on an invoice to the attention of a Great Lakes Events Exhibitor Service Representative before the close of the show. Discrepancies after the show will not be honored.
**THIRD PARTY TERMS**

Great Lakes Events (GLE) will accept payment from third parties and present invoices at show site for payment provided the following conditions are met:

♦ The third party payment information completed below must be acceptable to GLE. Also, the credit card information below must be submitted to GLE as a deposit prior to the show. All invoices must be reviewed by the third party on show site. No adjustment will be made after the show closing.

♦ The exhibitor must name items to be billed to the third party. If there is any doubt who is to be invoiced for a service, the exhibiting company will be invoiced. The exhibiting company is ultimately responsible for the payment of all charges. In the event that the named third party does not provide payment of the invoice prior to the last day of the show, charges will revert to the exhibiting company.

♦ The following form is to be completed, signed and returned by both parties by the deadline date indicated at the top of this page. Otherwise, the request will be denied. (GLE reserves the right to deny Third Party Payment terms to any party.

---

### EXHIBITING COMPANY INFORMATION

<table>
<thead>
<tr>
<th>EXHIBITNG CO. NAME: ___________________________________</th>
<th>BOOTH #: ___</th>
</tr>
</thead>
<tbody>
<tr>
<td>CONTACT: ______________________________________________</td>
<td>PHONE #: ___</td>
</tr>
</tbody>
</table>

### THIRD PARTY COMPANY INFORMATION

<table>
<thead>
<tr>
<th>THIRD PARTY CO. NAME: ____________________________________</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>CONTACT: _______________________________________________</td>
<td>PHONE #: ___</td>
</tr>
<tr>
<td>EMAIL: __________________________________________________</td>
<td>FAX #: ___</td>
</tr>
<tr>
<td>ADDRESS: ________________________________________________</td>
<td></td>
</tr>
<tr>
<td>CITY: ______________________________________ STATE: __________ ZIP: __________</td>
<td></td>
</tr>
</tbody>
</table>

**CIRCLE ITEMS TO BE PAID BY THIRD PARTY**

- FURNITURE
- CARPET
- MATERIAL HANDLING
- LABOR
- TRANSPORTATION
- ALL

---

### THIRD PARTY CREDIT CARD INFORMATION

Credit Card information WILL NOT be accepted through email. We will accept your credit card information via fax to 585-458-5087 or by phone to 585-458-2200

<table>
<thead>
<tr>
<th>MASTERCARD</th>
<th>VISA</th>
<th>AMEX</th>
<th>PERSONAL</th>
<th>COMPANY</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCOUNT#: __________________</td>
<td>EXPIRATION DATE: _____</td>
<td>CVC: _____</td>
<td></td>
<td></td>
</tr>
<tr>
<td>CARDHOLDERS’S NAME: ______________</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>AUTHORIZATION SIGNATURE: ______________</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>CARDHOLDERS’S ADDRESS: __________________</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>CITY: __________________ STATE: __________ ZIP: __________</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
**2019 Virginia Farm Show**  
January 16-18, 2019  
Augusta Expoland  
Fishersville, VA

**COMPANY:** ________________________________________  **BOOTH #:** ______________

**CONTACT:** _________________________________________  **PHONE #:** ______________

## Recap of Services Ordered

*Payment is due upon ordering*

<table>
<thead>
<tr>
<th>Taxable Items:</th>
<th>Order Totals:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Furniture &amp; Skirting</td>
<td>$___________</td>
</tr>
<tr>
<td>Additional Items</td>
<td>$___________</td>
</tr>
<tr>
<td>Carpet</td>
<td>$___________</td>
</tr>
<tr>
<td>Cleaning</td>
<td>$___________</td>
</tr>
<tr>
<td>Special Signs</td>
<td>$___________</td>
</tr>
<tr>
<td>Installation Labor &amp; Equipment</td>
<td>$___________</td>
</tr>
<tr>
<td>Dismantle Equipment Only</td>
<td>$___________</td>
</tr>
</tbody>
</table>

**Taxable Subtotal:** $___________  
**8 % VA State Sales Tax:** $___________

*If your order is **tax exempt**, please forward a copy of your tax-exempt certificate with your order for the state in which services will be used.*

**Taxable Total:** $___________

<table>
<thead>
<tr>
<th>Non-Taxable Items:</th>
<th>Order Totals:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dismantle Labor Only</td>
<td>$___________</td>
</tr>
<tr>
<td>Material Handling</td>
<td>$___________</td>
</tr>
</tbody>
</table>

**Non-Taxable Total:** $___________

**Grand Total:** ____________________
**Great Lakes Events LLC**

100 Bickford Street   Rochester, NY 14606  
Phone: 585-458-2200  Fax: 585-458-5087  
Email: csr@greatlakesevents.com  

**2019 Virginia Farm Show**  
January 16-18, 2019  
Augusta Expoland  
Fishersville, VA

**COMPANY:** __________________________________________  
**BOOTH #:** __________________

**CONTACT:** __________________________________________  
**PHONE #:** __________________

---

### Skirted Display Tables 30” High by 24” Wide

<table>
<thead>
<tr>
<th>Item</th>
<th>QTY</th>
<th>Advance Price</th>
<th>After Price</th>
<th>Total Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>4’ Skirted</td>
<td></td>
<td>65.00</td>
<td>81.00</td>
<td></td>
</tr>
<tr>
<td>6’ Skirted</td>
<td></td>
<td>80.00</td>
<td>100.00</td>
<td></td>
</tr>
<tr>
<td>8’ Skirted</td>
<td></td>
<td>90.00</td>
<td>110.00</td>
<td></td>
</tr>
<tr>
<td>4TH Side Skirted</td>
<td></td>
<td>18.00</td>
<td>24.00</td>
<td></td>
</tr>
</tbody>
</table>

### Skirted Display Tables 42” High by 24” Wide

<table>
<thead>
<tr>
<th>Item</th>
<th>QTY</th>
<th>Advance Price</th>
<th>After Price</th>
<th>Total Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>4’ Skirted</td>
<td></td>
<td>85.00</td>
<td>105.00</td>
<td></td>
</tr>
<tr>
<td>6’ Skirted</td>
<td></td>
<td>95.00</td>
<td>115.00</td>
<td></td>
</tr>
<tr>
<td>8’ Skirted</td>
<td></td>
<td>105.00</td>
<td>125.00</td>
<td></td>
</tr>
<tr>
<td>4TH Side Skirted</td>
<td></td>
<td>23.00</td>
<td>30.00</td>
<td></td>
</tr>
</tbody>
</table>

### Chairs

<table>
<thead>
<tr>
<th>Item</th>
<th>QTY</th>
<th>Advance Price</th>
<th>After Price</th>
<th>Total Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Folding Chair</td>
<td></td>
<td>11.00</td>
<td>14.00</td>
<td></td>
</tr>
<tr>
<td>Straight Chair</td>
<td></td>
<td>29.00</td>
<td>37.00</td>
<td></td>
</tr>
<tr>
<td>Arm Chair</td>
<td></td>
<td>39.00</td>
<td>51.00</td>
<td></td>
</tr>
<tr>
<td>Bar Stool w/ Back</td>
<td></td>
<td>45.00</td>
<td>58.00</td>
<td></td>
</tr>
</tbody>
</table>

### Round Tables

<table>
<thead>
<tr>
<th>Item</th>
<th>QTY</th>
<th>Advance Price</th>
<th>After Price</th>
<th>Total Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>36” Round w/ black spandex cover</td>
<td>1</td>
<td>88.00</td>
<td>116.00</td>
<td></td>
</tr>
<tr>
<td>42” High Cocktail w/ black spandex cover</td>
<td>1</td>
<td>55.00</td>
<td>72.00</td>
<td></td>
</tr>
</tbody>
</table>

### Unskirted 30” High Tables

<table>
<thead>
<tr>
<th>Item</th>
<th>QTY</th>
<th>Advance Price</th>
<th>After Price</th>
<th>Total Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>4’</td>
<td></td>
<td>39.00</td>
<td>50.00</td>
<td></td>
</tr>
<tr>
<td>6’</td>
<td></td>
<td>44.00</td>
<td>55.00</td>
<td></td>
</tr>
<tr>
<td>8’</td>
<td></td>
<td>50.00</td>
<td>61.00</td>
<td></td>
</tr>
</tbody>
</table>

### Unskirted 42” High Tables

<table>
<thead>
<tr>
<th>Item</th>
<th>QTY</th>
<th>Advance Price</th>
<th>After Price</th>
<th>Total Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>4’</td>
<td></td>
<td>50.00</td>
<td>61.00</td>
<td></td>
</tr>
<tr>
<td>6’</td>
<td></td>
<td>55.00</td>
<td>66.00</td>
<td></td>
</tr>
<tr>
<td>8’</td>
<td></td>
<td>61.00</td>
<td>72.00</td>
<td></td>
</tr>
</tbody>
</table>

### Table Skirts Only

<table>
<thead>
<tr>
<th>Item</th>
<th>QTY</th>
<th>Advance Price</th>
<th>After Price</th>
<th>Total Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>30”H Side Drape</td>
<td>1</td>
<td>3.00</td>
<td>3.00</td>
<td></td>
</tr>
<tr>
<td>8’ H Back Drape</td>
<td>1</td>
<td>6.00</td>
<td>6.00</td>
<td></td>
</tr>
</tbody>
</table>

**Furniture & Skirting Total = $_____________**

Please enter total on Order Form Recap Sheet

---

**Taxable Service**

---

**ADVANCE PRICE DEADLINE**

**JANUARY 4, 2019**

**THIS FORM MUST ACCOMPANY THE METHOD OF PAYMENT FORM**
### ACCESSORIES

<table>
<thead>
<tr>
<th>QTY</th>
<th>DESCRIPTION</th>
<th>ADVANCE PRICE</th>
<th>AFTER PRICE</th>
<th>TOTAL DEADLINE</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Wastebasket</td>
<td>$10.00</td>
<td>$12.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Bag stand</td>
<td>$25.00</td>
<td>$35.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Easel</td>
<td>$25.00</td>
<td>$35.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Free Standing Literature Stand</td>
<td>$50.00</td>
<td>$66.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Chrome Stanchion</td>
<td>$30.00</td>
<td>$40.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Roping (8' Sections)</td>
<td>$30.00</td>
<td>$40.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td>22” x 28” Sign Frame</td>
<td>$37.00</td>
<td>$48.00</td>
<td></td>
</tr>
</tbody>
</table>

### PEGBOARDS & TACKBOARDS

<table>
<thead>
<tr>
<th>QTY</th>
<th>DESCRIPTION</th>
<th>ADVANCE PRICE</th>
<th>AFTER PRICE</th>
<th>TOTAL DEADLINE</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>4’ X 8’ Horizontal Pegboard</td>
<td>$127.00</td>
<td>$165.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td>4’ x 8’ Horizontal Tackboard</td>
<td>$127.00</td>
<td>$165.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td>3’ x 8’ Vertical Pegboard</td>
<td>$127.00</td>
<td>$165.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td>3’ x 8’ Velcro Panels (Single Side)</td>
<td>$193.00</td>
<td>$250.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td>3’ x 8’ Velcro Panels (Double Side)</td>
<td>$248.00</td>
<td>$322.00</td>
<td></td>
</tr>
</tbody>
</table>

### CABINETS & SHOWCASES

<table>
<thead>
<tr>
<th>QTY</th>
<th>DESCRIPTION</th>
<th>ADVANCE PRICE</th>
<th>AFTER PRICE</th>
<th>TOTAL DEADLINE</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>White Locking Cabinet (22” W x 42”L x 42”H)</td>
<td>$121.00</td>
<td>$151.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Standard Locking Showcase (22” W x 62”L x 40”H)</td>
<td>$209.00</td>
<td>$261.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Standard Lit Locking Showcase (Electric service not included)</td>
<td>$231.00</td>
<td>$289.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Mini Locking Showcase (22” W x 40”L x 40”H)</td>
<td>$127.00</td>
<td>$158.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Mini Lit Locking Showcase (Electric service not included)</td>
<td>$143.00</td>
<td>$179.00</td>
<td></td>
</tr>
</tbody>
</table>

Additional Items Total = $_________ Taxable Service
Please enter total on Order Forms Recap Sheet
STANDARD BOOTH CARPET

Exact color match is not guaranteed for basic booth carpets ordered in multiple of two or more.

The following prices include delivery, labor, carpet tape, and removal.

Your carpet order can not be processed without a color selection.

CIRCLE COLOR CHOICE:
- BLUE
- GRAY
- BLACK
- HUNTER GREEN
- RED

<table>
<thead>
<tr>
<th>QTY</th>
<th>ITEM</th>
<th>ADVANCE PRICE</th>
<th>AFTER DEADLINE</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>9' X 10'</td>
<td>110.00</td>
<td>132.00</td>
</tr>
<tr>
<td></td>
<td>9' X 20'</td>
<td>204.00</td>
<td>253.00</td>
</tr>
<tr>
<td></td>
<td>9' X 30'</td>
<td>297.00</td>
<td>374.00</td>
</tr>
<tr>
<td></td>
<td>9' X 40'</td>
<td>390.00</td>
<td>495.00</td>
</tr>
</tbody>
</table>

CUT AND LAY CARPET

The following prices include: Matching dye lot, delivery, laying, cutting, taping, and removal.

CIRCLE COLOR CHOICE:
- BLUE
- GRAY
- BLACK
- HUNTER GREEN
- RED

ADVANCE PRICE TOTAL AFTER DEADLINE

______ ft. _____ ft. = sq. ft. x $2.25 sq. ft = ________ OR $2.75 sq. ft. = ________

MISCELLANEOUS

<table>
<thead>
<tr>
<th>ITEM</th>
<th>ADVANCE PRICE</th>
<th>AFTER DEADLINE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Carpet Padding: ______ft. x _____ft. = _____ sq. ft. x $1.10 sq. ft.</td>
<td>OR $1.35 sq. ft. = ________</td>
<td></td>
</tr>
<tr>
<td>Plastic Covering: ______ft. x _____ft. = _____ sq. ft. x $0.45 sq. ft.</td>
<td>OR $.55 sq. ft = ________</td>
<td></td>
</tr>
</tbody>
</table>

Carpet Total = $__________ Taxable Service

Please enter total on Order Forms Recap Sheet
2019 Virginia Farm Show  
January 16-18, 2019  
Augusta Expoland  
Fishersville, VA

COMPANY:_________________________________________BOOTH #:_________

CONTACT:_________________________________________PHONE #:________

### CARPET VACUUMING
Vacuuming is provided the evening before the specified date. Carpet vacuuming will begin on the first day of the show.
Carpet vacuuming does not include trash removal

<table>
<thead>
<tr>
<th>VACUUMING SERVICE: Prices are per square foot.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advance Price</td>
</tr>
</tbody>
</table>

| Carpet Size:_____ft.x_____ft =_____sq.ft. | $ .25/day |  |  |

| Carpet Size:_____ft.x_____ft =_____sq.ft. | $ .30/day |  |  |

List Date(s) needed:__________________________________________

### PORTER SERVICE
Porter service includes booth wipe down and trash removal for the duration of the show. Does not include vacuuming.

<table>
<thead>
<tr>
<th>PORTER SERVICE RATES:</th>
</tr>
</thead>
<tbody>
<tr>
<td>0 – 500 Sq. Ft.</td>
</tr>
<tr>
<td>501 – 1500 Sq. Ft.</td>
</tr>
<tr>
<td>1501 – 3000 Sq. Ft.</td>
</tr>
<tr>
<td>3001 Sq. Ft. and higher</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Rate</th>
<th>No. of Days</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>______</td>
<td>______</td>
<td>______</td>
</tr>
</tbody>
</table>

List Date(s) needed:__________________________________________

Cleaning Total= $_________ Taxable Service  
Please enter total on Order Forms Recap Sheet
Attention Exhibitors

Need Graphics? Give us a call!

- Banners
- Signs
- Retractables
- Cut Outs
- Sign-a-cades
- Step Stake
- Floor Stickers

Great Lakes Events
Tel. 585-458-2200 ext. 245 (Andrea)
abarrile@greatlakesevents.com
2019 Virginia Farm Show  
January 16-18, 2019  
Augusta Expoland  
Fishersville, VA

COMPANY: ______________________________________  
CONTACT: ______________________________________  
COMPANY WEBSITE: ___________________________  
EMAIL: _______________

### FULL COLOR DIGITAL SIGN SIZES

<table>
<thead>
<tr>
<th>QTY</th>
<th>SIZE</th>
<th>ADVANCE PRICE</th>
<th>AFTER DEADLINE</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>7” X 11”</td>
<td>10.00</td>
<td>20.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td>7” X 44”</td>
<td>36.00</td>
<td>72.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td>11” X 14”</td>
<td>15.00</td>
<td>30.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td>11” X 44”</td>
<td>42.00</td>
<td>84.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td>14” X 22”</td>
<td>22.00</td>
<td>44.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td>14” X 44”</td>
<td>45.00</td>
<td>90.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td>22” X 28”</td>
<td>45.00</td>
<td>90.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td>28” X 44”</td>
<td>85.00</td>
<td>170.00</td>
<td></td>
</tr>
</tbody>
</table>

Banner                                   Quoted on request  
Step Stake                                Quoted on request  
Retractable Banner                       Quoted on request  
Floor Stickers                            Quoted on request

Choose substrate (check one)  Cora Plast_______  Foam Core_______

Any orders received 10 days prior to the start of exhibitor move in  
Are subject to applicable shipping charges

Special Signs Total =$__________________ Taxable Service  
Please enter total on Order Form Recap Sheet
**LABOR FUNCTIONS & RATES**

**LABOR FUNCTIONS:** Install, dismantle, unskid, reskid, unpack, and repack displays as well as positioning of machinery.

**LABOR RATES:** One hour minimum charge per person

*Straight Time:* 8:00 A.M. – 4:00 P.M. Monday through Friday……………………………...$52.00 /hr.

*Overtime:* 4:00 P.M. – 12:00 A.M. Monday through Friday, 8:00 A.M. – 12:00 A.M. Saturday………..$78.00 /hr

*Double Time:* 12:00 A.M. – 8:00 A.M. Monday through Saturday, and all hours on Sunday…………..$104.00 /hr

**FORKLIFT:** One hour minimum plus 1 laborer (see rate above) 5,000 lb……………………………$52.00 /hr

*Banding Service* Available @ $35.00 per skid

*Shrink Wrap Service* Available @ $25.00 per skid

For labor cancellations there is a one hour, one person charge applied to all orders that are not cancelled 24 hours prior to scheduled start time. This applies to Exhibitor and Great Lakes Events supervision.

**INSTALLATION & DISMANTLE WITH GREAT LAKES SUPERVISION**

Exhibits are installed prior to Exhibitor’s arrival and dismantle after Exhibitor’s departure under the direction of Great Lakes Event’s I & D Supervisor. When requesting this service, send set-up instructions and packing list.

Please calculate the hourly rate plus 30% Supervision Charge/Minimum $30.00.

<table>
<thead>
<tr>
<th>NUMBER OF MEN</th>
<th>HOURS (APPROX.)</th>
<th>TOTAL HOURS</th>
<th>RATE</th>
<th>TOTAL</th>
<th>30% supervision</th>
<th>TOTAL COST</th>
</tr>
</thead>
<tbody>
<tr>
<td>INSTALL:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

EQUIPMENT TYPE: _____________________COST: ______________PLUS LABOR: ___________=TOTAL: _______________

DATE: __________TIME: __________WORK TO BE DONE: __________________________________________________________________

**DISMANTLE:__**

EQUIPMENT TYPE: _____________________COST: ______________PLUS LABOR: ___________=TOTAL: _______________

DATE: __________TIME: __________WORK TO BE DONE: __________________________________________________________________

**INSTALLATION & DISMANTLE WITH EXHIBITOR SUPERVISION**

Supervisor must check in at the Great Lakes Events Exhibitor Service Center to pick up laborers. When work is complete, supervisor must return to service center to release laborers. Start time in only guaranteed when labor is requested at 8:00 A.M., unless the official set up time begins later in the day.

<table>
<thead>
<tr>
<th>NUMBER OF MEN</th>
<th>HOURS (APPROX.)</th>
<th>TOTAL HOURS</th>
<th>RATE</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>INSTALL:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

EQUIPMENT TYPE: _____________________COST: ______________PLUS LABOR: ___________=TOTAL: _______________

DATE: __________TIME: __________WORK TO BE DONE: __________________________________________________________________

**DISMANTLE:**

EQUIPMENT TYPE: _____________________COST: ______________PLUS LABOR: ___________=TOTAL: _______________

DATE: __________TIME: __________WORK TO BE DONE: __________________________________________________________________

**BANDING:** NUMBER OF SKIDS @ 35.00 EACH: ________________

**SHRINK WRAP:** NUMBER OF SKIDS @ 25.00 EACH: ________________

Installation & Dismantle Total: $ ________________ Taxable Service with exception of:

* Dismantle Labor is non-taxable (equipment taxable)
This form must be completed if using any labor services supervised by Great Lakes Events.

**COMPANY:** ____________________________________________________  **BOOTH #:** ____________________

**CONTACT:** ____________________________________________________  **FAX #:** _______________________

**PHONE #:** ___________________________  **WEEKEND/AFTER HOURS PHONE #:** ________________

### INBOUND SHIPPING INFORMATION

<table>
<thead>
<tr>
<th>Shipment 1</th>
<th>Shipment 2</th>
<th>Shipment 3</th>
</tr>
</thead>
<tbody>
<tr>
<td>Carrier:</td>
<td>Carrier:</td>
<td>Carrier:</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Arrival Date:</td>
<td>Arrival Date:</td>
<td>Arrival Date:</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>No. of Pieces:</td>
<td>No. of Pieces:</td>
<td>No. of Pieces:</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Weight:</td>
<td>Weight:</td>
<td>Weight:</td>
</tr>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Pro Number:</td>
<td>Pro Number:</td>
<td>Pro Number:</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### UTILITY INFORMATION

- Did you order electrical service? ____________
- Should electrical lines lie under carpet? ______

Please send electrical order forms and drawings directly to the official electrical contractor.

- Did you order telephone service? ____________

Please send telephone order forms and drawings directly to the official telephone contractor.

### SET – UP INSTRUCTIONS

- Are the set-up drawings attached? ____________
- Are the set-up drawings sent with exhibit? ______

Special Instructions: 

____________________________________________________________________________________

____________________________________________________________________________________

### OUTBOUND SHIPPING INFORMATION

- Consigned to: __________________________________________________________
- Attention: ___________________________________________________________
- Address: _____________________________________________________________
- City: __________________________________ State: __________ Zip: __________
- Method of shipping:  
  - Air Freight  
  - Next Day  
  - 2nd Day  
  - Deferred  
  - Motor Freight  
  - Van Line  
  - Other  
- Number of pieces: _____________________________
- Weight: _____________________________
- Carrier: ____________________________________________________________

Great Lakes Transportation invites you to check our service and rates for outbound shipping.
To insure that Great Lakes Events accepts and delivers your freight please adhere to the Advance or Direct shipping instructions provided in this Exhibitor Manual.

COMPANY: __________________________________________  BOOTH #: _________
CONTACT: __________________________________________  PHONE #: _________

MATERIAL HANDLING RATES

For complete information, descriptions and rates, please refer to the Advance or Direct Shipment forms.
Please be aware of the Exhibitor move in and move out times and make note of any additional charges that may be applied for overtime.

SHIPPING ARRANGEMENTS

How to calculate your order:
When recording your weight, round up to the next 100 lbs.
Example: We will ship 265 lbs. (round up to 300 lbs.)
300 lbs. x RATE per cwt. = $ Dollars

***FREIGHT WILL NOT BE ACCEPTED WITHOUT PRIOR PAYMENT

ADVANCE SHIPMENTS:
We will ship _______ lbs. @ $69.00 per cwt. (100 lbs.) = $_______ (minimum of $138.00)

Our freight will arrive after JANUARY 4, 2019: _______ lbs @ $5.00 per cwt = $_______ (minimum charge of $10.00 per shipment plus advanced rate)

DIRECT SHIPMENTS: NO CHARGE FOR DIRECT SHIPMENTS

FREIGHT SHIPPED BACK TO WAREHOUSE UPON SHOW CLOSING FOR CARRIER PICK UP:
Reminder you must schedule your carrier to pick up your freight at the warehouse between 8:00 AM and 4:00 PM
_______ lbs. @ $50.00 per cwt. (100 lbs.) = $_______ (minimum of $100.00)

ALL SHIPMENTS ARE CHARGED A MINIMUM OF 200 LBS.
ALL MATERIAL HANDLING CHARGES MUST BE PREPAID
We understand your calculation may only be an estimate. Invoicing will be done from the actual weight as listed on the inbound bills of lading. Adjustments will be made accordingly. If you have any questions about material handling, please contact our Exhibitor Services Department

Material Handling Total = $_______ Non-Taxable Service
Please enter total on Order Forms Recap Sheet
ADVANCE WAREHOUSE MATERIAL HANDLING SERVICES

RATES INCLUDE THE FOLLOWING:

♦ Unloading of crated material (uncrated materials will not be accepted at the warehouse)
♦ Storage at warehouse for up to 30 days
♦ Delivery to your booth at show site
♦ Storage and return of empty containers
♦ Reloading of material on to your carrier at the close of the show

ADVANCE WAREHOUSE SHIPPING INSTRUCTIONS

♦ All shipments must arrive to the advance warehouse by JANUARY 4, 2019. If your shipment arrives after this date you will be charged an additional late fee (rate listed below). **There are no exceptions to this fee!**
♦ The absolute latest date for shipments to arrive to the advance warehouse is JANUARY 10, 2019 with late fee applied. Any shipments sent to the advance warehouse after JANUARY 10, 2019 will be refused!
♦ Delivery hours at advance warehouse are 8am – 4pm M-F. No shipments will be accepted on weekends or holidays.
♦ **Mandatory Documentation:** Shipment received without receipts, freight bills or specified unit counts on the receipts or freight bills, such as UPS and Fed-Ex, will be delivered to the exhibitor’s booth without guarantee of the piece count or condition. Great Lakes Events will assume no liability for such shipments.
♦ **Insurance:** Be sure your materials are insured from the time they leave your company until they are returned after the show. It is suggested that exhibitors arrange all risk coverage, “riders” to existing policies can usually do this. Great Lakes Events is not responsible for the security of items after they are delivered to each booth or until they are picked up at booth for reloading at the close of the show. Please take all necessary precautions.

ADVANCE WAREHOUSE SHIPPING INFORMATION

LABEL EACH CRATE OR PACKAGE AS FOLLOWS:

TO: (EXHIBITING COMPANY NAME & BOOTH NUMBER)
FOR: VIRGINIA FARM SHOW
C/O GREAT LAKES EVENTS
100 BICKFORD STREET
ROCHESTER, NEW YORK 14606
585-458-2200

ADVANCE WAREHOUSE RATES

ALL SHIPMENTS ARE CHARGED A MINIMUM OF 200 LBS.

ADVANCE CRATED SHIPMENT: Arriving on or before deadline date. Each shipment is considered separately. No cumulative weights will be allowed.

Rate: $69.00 per cwt. (100 lbs.)
Minimum charge of 200 lbs. totaling $138.00

ADVANCE CRATED SHIPMENTS ARRIVING AFTER DEADLINE OF JANUARY 4, 2019:

Advance rate plus additional $5.00 per cwt. (100 lbs)

FREIGHT LOADING/UNLOADING ON OVERTIME HOURS: Advance rate plus additional $7.50 per cwt.
Overtime includes Monday – Friday 4:00 P.M. and beyond, Saturday, Sunday, Holidays

FREIGHT SHIPPED BACK TO WAREHOUSE UPON SHOW CLOSING: $50.00 per cwt. (minimum $100.00)

**FREIGHT ARRIVING AT THE WAREHOUSE AFTER THE SHOW OPENS WILL BE REFUSED!**

Place order on Material Handling Order Form
<table>
<thead>
<tr>
<th>TO:</th>
<th>TO:</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>BOOTH:</strong></td>
<td><strong>BOOTH:</strong></td>
</tr>
<tr>
<td><strong>FOR:</strong> VIRGINIA FARM SHOW GREAT LAKES EVENTS 100 BICKFORD STREET ROCHESTER, NY 14606</td>
<td><strong>FOR:</strong> VIRGINIA FARM SHOW GREAT LAKES EVENTS 100 BICKFORD STREET ROCHESTER, NY 14606</td>
</tr>
</tbody>
</table>
| **SHIPPMENTS MUST ARRIVE**  
**ON OR BEFORE**  
**JANUARY 4, 2019**  
(To avoid late fees) | **SHIPPMENTS MUST ARRIVE**  
**ON OR BEFORE**  
**JANUARY 4, 2019**  
(To avoid late fees) |
| TO: | TO: |
| **BOOTH:** | **BOOTH:** |
| **FOR:** VIRGINIA FARM SHOW GREAT LAKES EVENTS 100 BICKFORD STREET ROCHESTER, NY 14606 | **FOR:** VIRGINIA FARM SHOW GREAT LAKES EVENTS 100 BICKFORD STREET ROCHESTER, NY 14606 |
| **SHIPPMENTS MUST ARRIVE**  
**ON OR BEFORE**  
**JANUARY 4, 2019**  
(To avoid late fees) | **SHIPPMENTS MUST ARRIVE**  
**ON OR BEFORE**  
**JANUARY 4, 2019**  
(To avoid late fees) |
DIRECT MATERIAL HANDLING SERVICES

RATES INCLUDE THE FOLLOWING:

♦ Unloading of material at convention facility and delivery to your booth
♦ Storage and return of empty containers at the close of the show. Due to Fire Marshall Regulations, empties may be stored outdoors.
♦ Reloading of material onto your carrier at the close of the show

DIRECT SHIPPING INSTRUCTIONS

♦ Shipments will only be received during the move in period, JANUARY 15, 2019. As an exhibitor it is your responsibility to instruct your carrier of the proper date for direct deliveries to the convention facility. Any shipments arriving prior to the first day of move in will be refused and returned to the local trucking terminal.
♦ Mandatory Documentation: Shipments received without receipts, freight bills or specified unit counts on the receipts or freight bills, such as UPS, DHL and FedEx, will be delivered to the exhibitor’s booth without guarantee of the piece count or condition. Great Lakes Events will assume no liability for such shipments. Weight tickets or bills of lading indicating weight must accompany all freight. Failure to have proper weight certification will delay unloading. Great Lakes Events reserves the right to estimate the weight of a shipment if no certification is presented upon the time of delivery. Invoicing will be based upon this estimate. The appropriate paperwork must be presented to GLE before the close of the show or the estimate will serve as the billing weight. The driver’s signature on the show site receiving reports will verify the total piece count and weight.
♦ Insurance: Be sure your materials are insured from the time they leave your company until they are returned after the show. It is suggested that exhibitors arrange all risk coverage, “riders” to existing policies can usually do this. Great Lakes Events is not responsible for the security of items after they are delivered to each booth or until they are picked up at each booth for reloading at the close of the show. Please take all necessary precautions.

DIRECT SHIPPING INFORMATION

LABEL EACH CRATE OR PACKAGE AS FOLLOWS:

TO: (EXHIBITING COMPANY NAME & BOOTH NUMBER)
FOR: 2019 VIRGINIA FARM SHOW
GREAT LAKES EVENTS
C/O AUGUSTA EXPOLAND
277 EXPO ROAD
FISHERSVILLE, VA 22939

DIRECT SHIPPING RATES

Rate: NO CHARGE FOR DIRECT SHIPMENTS

FREIGHT SHIPPED BACK TO WAREHOUSE UPON SHOW CLOSING: $50.00 per cwt. (minimum of $100.00)
PLEASE AFFIX THESE LABELS TO ALL ITEMS BEING SENT TO AUGUSTA EXPOLAND
*Please complete the method of payment form prior to the show as freight WILL NOT be released if payment information has not been completed!

TO:  
BOOTH:  
FOR:  
2019 VIRGINIA FARM SHOW  
GREAT LAKES EVENTS  
C/O AUGUSTA EXPOLAND  
277 EXPO ROAD  
FISHERSVILLE, VA 22939  
DIRECT SHIPMENTS WILL ONLY BE ACCEPTED DURING THE MOVE IN  
JANUARY 15, 2019  

TO:  
BOOTH:  
FOR:  
2019 VIRGINIA FARM SHOW  
GREAT LAKES EVENTS  
C/O AUGUSTA EXPOLAND  
277 EXPO ROAD  
FISHERSVILLE, VA 22939  
DIRECT SHIPMENTS WILL ONLY BE ACCEPTED DURING THE MOVE IN  
JANUARY 15, 2019  

TO:  
BOOTH:  
FOR:  
2019 VIRGINIA FARM SHOW  
GREAT LAKES EVENTS  
C/O AUGUSTA EXPOLAND  
277 EXPO ROAD  
FISHERSVILLE, VA 22939  
DIRECT SHIPMENTS WILL ONLY BE ACCEPTED DURING THE MOVE IN  
JANUARY 15, 2019  

TO:  
BOOTH:  
FOR:  
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GREAT LAKES EVENTS  
C/O AUGUSTA EXPOLAND  
277 EXPO ROAD  
FISHERSVILLE, VA 22939  
DIRECT SHIPMENTS WILL ONLY BE ACCEPTED DURING THE MOVE IN  
JANUARY 15, 2019  

TO:  
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GREAT LAKES EVENTS  
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FISHERSVILLE, VA 22939  
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TO:  
BOOTH:  
FOR:  
2019 VIRGINIA FARM SHOW  
GREAT LAKES EVENTS  
C/O AUGUSTA EXPOLAND  
277 EXPO ROAD  
FISHERSVILLE, VA 22939  
DIRECT SHIPMENTS WILL ONLY BE ACCEPTED DURING THE MOVE IN  
JANUARY 15, 2019
GREAT LAKES TRANSPORTATION GUIDELINES

♦ Please complete this form only if shipping exhibit material with Great Lakes Transportation
♦ Credit card information must be on file prior to freight pick-up.
♦ Clearly label all shipments with the destination address. At show site you must complete an outbound Bill of Lading before leaving the facility.
♦ Complimentary shipping labels and Bill of Lading are available at the Great Lakes Events Exhibitor Service Desk.
♦ Any organization using Great Lakes Transportation must have the proper insurance coverage for shipping.

INSURANCE COVERAGE: ________________________________________________________________

FOR SHIPMENTS OVER 200 POUNDS GREAT LAKES TRANSPORTATION IS AVAILABLE FOR
SHIPPING INBOUND TO ADVANCE WAREHOUSE OR SHOW SITE

PICK UP INFORMATION:

Pickup Date: ___________________________ Pickup Times: ___________________________
Shipper Name: ________________________________________________________________
Shipper Address:  ______________________________________________________________
City: ___________________________ State: _______________ Zip: ______________

**SHIPMENTS MUST BE AT LEAST 200 LBS FOR GREAT LAKES TRANSPORTATION PICKUP**

Inbound Destination: ___________ Advance Warehouse ___________ Showsite Facility
Service Type: Circle Type
          Standard Ground          Speedy Ground          Next Day          Second Day
          3-5 Business Days          2-3 Business Days          Next Business Day          2nd Business Day

Description of Shipment: Piece Count and Weight Required
          ____ Crates      ____ Cartons      ____ Fiber Cases      ____ Pallet/Skid      ____ Other
Total Pieces:_________________________ Total Weight: _____________ Does Pickup Location have a loading dock? YES NO
*if NO additional charges may apply
Is an “Inside Pickup” required (typical for Suite offices w/o loading docks)? YES NO

OUTBOUND AFTER SHOW CLOSING

Be sure to come to the Great Lakes Events Service Center to pick up your Bill of Lading

Consigned to (Company Name): __________________________________________________________
Attention: ______________________________________________________________
Address:  ______________________________________________________________
City: ___________________________ State: _______________ Zip: ______________

Service Type: Circle Type
          Standard Ground          Speedy Ground          Next Day          Second Day
          3-5 Business Days          2-3 Business Days          Next Business Day          2nd Business Day

Description of Shipment: Piece Count and Weight Required
          ____ Crates      ____ Cartons      ____ Fiber Cases      ____ Pallet/Skid      ____ Other
Total Pieces:_________________________ Total Weight: _____________ Does Delivery Location have a loading dock? YES NO
*if NO additional charges may apply
Is an “Inside Delivery” required (typical for Suite offices w/o loading docks)? YES NO
IMPORTANT SHOW CLOSING GUIDELINES
Carefully read the following move out procedures to allow for an organized and safe move out.

♦ All aisle carpet must be removed before any empty containers will be returned. Please allow ample time for this to be done.

♦ It is the Exhibitor’s responsibility to arrange for shipment of outbound freight from the show. Please notify your carrier of the designated carrier check in date and time.

♦ A bill of lading must be filled out and returned to the Great Lakes Events Exhibitor Service Desk for all shipments leaving the facility (including UPS and FedEx). Be sure to fill out one per destination.

♦ Be sure all outbound freight is clearly labeled. Complimentary shipping labels are available at the Great Lakes Events Service Desk. Any materials being shipped out FedEx and UPS must have the appropriate shipping labels; these will not be provided for you.

♦ All exhibitors must settle their account with Great Lakes Events before receiving a bill of lading.

♦ Great Lakes Transportation has been chosen as the recommended carrier of outbound freight for this show. A representative will be on-site to answer questions and arrange shipments.

♦ In the event that your carrier fails to check in by the designated deadline JANUARY 18, 2019 BY 6:00 P.M. Great Lakes Events reserves the right to reroute your shipment via Great Lakes Transportation. Please note: After the deadline Great Lakes Events assumes responsibility for these shipments and the exhibitor assumes the responsibility for the shipping charges.

♦ Great Lakes Events strongly recommends that you stay with your materials until they are loaded onto your designated outbound carrier. Great Lakes Events is not responsible for any materials left unattended in your booth. Please take all necessary precautions when possible.

YOUR COOPERATION DURING MOVE OUT IS GREATLY APPRECIATED
The consignment or delivery of shipments to Great Lakes Events by an exhibitor, or by any shipper to or on behalf of the exhibitor, shall be construed as an acceptance by such exhibitor (and/or other shipper) of the terms and conditions set forth below.

**INSURANCE**

Great Lakes Events is not an insurer, the exhibitor should obtain insurance. It is suggested that exhibitors arrange all risk coverage. This can be done by endorsements to existing policies. Exhibitor’s materials should be insured from the time they leave their firm until they are returned after the closing of the show. Please indicate in the space below what your Exhibition Booth Insurance plans are for this event:

**MANDATORY INSURANCE NOTIFICATION**

PLEASE RETURN TO GREAT LAKES EVENTS

COMPANY: _______________________________ CONTACT: ____________________ BOOTH #: _______

SHOW NAME: 2019 VIRGINIA FARM SHOW

WE HAVE CHOSEN THE FOLLOWING AS OUR INSURANCE COVERAGE (CHOOSE ONE)

SELF – INSURED (INCLUDE COMPANY NAME): __________________________________________

OTHER (INCLUDE COMPANY NAME): ________________________________________________

1. Great Lakes Events and its subcontractors shall not be responsible for damage or loss resulting from any act of the exhibitor or any shipper, including, but not limited to, improper packing or loading of materials, neglect to describe materials sufficiently, and neglect to mark materials properly.

2. Great Lakes Events and its subcontractors shall not be responsible for damage to or loss of uncrated materials, or damage concealed from Great Lakes Events.

3. There may be a period of time between the delivery of the materials to the exhibitor’s booth by Great Lakes Events and the arrival at the booth of a representative during which the materials will be left unattended. Great Lakes Events and its subcontractors shall not be responsible for loss, theft, or disappearance of exhibitor’s materials during this period or at any time following delivery to exhibitor’s booth.

4. Likewise, there may be a period of time between the packing of materials and pick-up by Great Lakes Events during which the materials will be left unattended. Great Lakes Events and its subcontractors shall not be responsible for loss, theft, damage or disappearance of materials during this period or at any time prior to reloading after the show. Bills of lading covering outgoing shipments, which are furnished by Great Lakes Events to exhibitors, will be checked at time of actual pick-up from the booth and corrections will be made where discrepancies occur.

5. Empty labels will be available at the Great Lakes Events Service Center. It is the responsibility of the exhibitor or his representative to affix these labels to each empty container. All previous labels should be removed or obliterated. Great Lakes Events assumes no responsibility for the following: Not following procedures above, removal of empties with old labels and without Great Lakes Events labels, improper information on empty labels, the security of empties while in storage, the condition of empties upon return, materials stored in containers with empty labels, or damage to containers stored outside due to inclement weather.

6. Great Lakes Events and exhibitors subcontractors shall not be responsible for damage caused by inclement weather to storage crates that are stored outside.

7. Claims for loss or damage, while on premises, must be reported immediately to Great Lakes Events. An incident report must be completed and submitted to your insurance company or Great Lakes Events within 24 hours. No claim or dispute will be accepted any later than 30 days after such claim or dispute arises. No suit or action shall be brought against Great Lakes Events or its subcontractors more than one year after the accrual of the cause of action.

8. Great Lakes Events and its subcontractors shall not be liable to any extent whatsoever for any actual, potential, or assumed loss of profits or revenues, or for any collateral costs, which may result from any loss or damage to an exhibitor’s materials which may make it impossible or impractical to exhibit those materials. The liability of Great Lakes Events and its subcontractors shall be limited to their negligence in the actual physical handling of the materials in its shipments. If the exhibitor and/or representative is supervising the handling and/or spotting of exhibit, machinery or display, the exhibitor and/or representative will assume responsibility.

9. In the event that Great Lakes Events or its subcontractors are liable for negligence, any recovery against Great Lakes Events shall be limited to the physical loss of or damage to the specific article which is lost or damaged, and in any event, the maximum liability of Great Lakes Events or its subcontractors shall be limited to $3.00 per pound per article with a maximum liability of $50.00 per item, or $1000.00 per shipment, whichever is less, unless the exhibitor or other shipper discloses or declares that the goods have a greater value.
10. Great Lakes Events and its subcontractors shall not be liable for damage to or loss of materials of unusual or special value unless their true character and value is stated at the time of the shipment.

11. The provisions limiting the liability of Great Lakes Events and its subcontractors shall be fully severable, and if any such provision shall be unenforceable under the laws of any jurisdiction, that provision shall be considered deleted, without affecting any other provision of this section, and in its place shall be submitted a provision as alike as possible in tenor and effect as shall be enforceable.

12. Great Lakes Events and its subcontractors shall not be responsible for any loss, damage, or delay due to thievery, defective equipment, breakage, leakage, dangers of the sea or lake, weather, fire, Acts of God, acts of a public enemy, acts or mandates of a public authority, the inherent nature or propensities of any material to be handled, strikes, lockout or work stoppages of any kind, delay caused in transportation or delivery other than delay caused by the negligence of Great Lakes Events or its subcontractors, or to any other cause beyond the control of Great Lakes Events or its subcontractors.

13. In the event that the carrier, designated by the EXHIBITOR, does not pick up materials within the allotted time, Great Lakes Events will have the authority to reroute the exhibitor’s materials onto the house carrier. Great Lakes Events will not be responsible for any loss from such rerouting and/or handling. Great Lakes Events will not be held liable for any failure to provide these terms and conditions to the exhibitor and/or representative.

14. If a dispute between Great Lakes Events and the exhibitor occurs, and is relative to a loss, damage, or claim, the exhibitor shall not withhold any payment for any services provided by Great Lakes Events. All claims against Great Lakes Events will be considered a separate instance, and shall be resolved on its own.

15. If Great Lakes Events is found liable for any loss or damage, the maximum liability to an exhibitor’s materials is limited to repairing or replacing, with relative likeness and quality. The dollar amount will be limited to the amount paid by the exhibitor to Great Lakes Events for material handling services.

16. Great Lakes Events and its subcontractors shall not be responsible for loss, delay or damage due to strikes, lockouts or work stoppages of any kind.

17. Great Lakes Events and its subcontractors shall not be responsible for loss, injury or damage caused by tradesmen or equipment furnished by Great Lakes Events or its subcontractors except when such tradesmen are working or operating equipment under the direct supervision of a supervisor designated by Great Lakes Events.

18. Great Lakes Events and its subcontractors shall not be liable to any extent whatsoever for any actual, potential or assumed loss of profits or revenues, or for any collateral costs which may result from any loss, injury or damage to an exhibitor’s materials or exhibitor personnel which may make it impossible or impractical to exhibit the exhibitor’s materials.

19. Claims for loss, injury or damage which are not submitted to Great Lakes Events within thirty (30) days of the close of the show on which loss, injury or damage occurred shall be considered waived. No suit or action shall be brought against Great Lakes Events or its subcontractors more than one year after the accrual of the cause of action therefore.

20. Great Lakes Events and its subcontractors shall not be responsible for improper packing of exhibitor material and its products or incorrect labeling if working under the supervision of the exhibitor.

21. Great Lakes Events and its subcontractors shall not be responsible for improperly packed or concealed damages to exhibits.

22. The placing of an order for the services of tradesmen and the use of equipment by an exhibitor or any agent of the exhibitor shall be construed as an acceptance by such exhibitor or agent of the terms and conditions set forth in numbers 16 through 21 above.